

# David Klinowski

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<b>Employment and affiliations</b>	<i>Joseph M. Katz Graduate School of Business</i>	
	<i>University of Pittsburgh</i>	
	Visiting Assistant Professor of Marketing and Business Economics	2022-
	<i>Stanford University</i>	
	Postdoctoral Fellow, Department of Economics	2021-2022
	Invited by Muriel Niederle and Al Roth	
	<i>Harvard Kennedy School</i>	
	Research Fellow, Women and Public Policy Program	2020-2022
	<i>Santiago Centre for Experimental Social Sciences</i>	
	<i>Nuffield College, University of Oxford and USACH</i>	
<b>Education</b>	Research Associate	2018-2020
	Postdoctoral Research Officer	2016-2018
	<i>University of Pittsburgh</i>	
	Ph.D., Economics.	2016
	Committee: Lise Vesterlund, Luca Rigotti, Sera Linardi, Stephanie Wang	
	<i>University of South Florida</i>	
	M.A., Economics.	2010
	Chair: Kwabena Gyimah-Brempong	
	B.A. <i>summa cum laude</i> , Economics	2008
	B.A. <i>summa cum laude</i> , Physics	2008
<b>Publications</b>	<i>University of Zurich</i>	
	Visiting semester, economics graduate program	2008
	Coffman, K. B., and Klinowski, D. (2024). "Gender and preferences for performance feedback," Accepted, <i>Management Science</i> .	
	Klinowski, D. (2023). "Voicing disagreement in science: Missing women," Forthcoming, <i>Review of Economics and Statistics</i> .	
	Klinowski, D. (2021). "Reluctant donors and their reactions to social information," <i>Experimental Economics</i> , 24: 515-535.	
<b>Publications</b>	Coffman, K. B., and Klinowski, D. (2020). "The impact of penalties for wrong answers on the gender gap in test scores," <i>Proceedings of the National Academy of Sciences</i> , 117.16: 8794-8803.	

Argo, N., Klinowski, D., Krishnamurti, T., and Smith, S. (2020). "The completion effect in charitable crowdfunding," *Journal of Economic Behavior & Organization*, 172: 17-32.

Klinowski, D. (2019). "Selection into self-improvement and competition pay: Gender, stereotypes, and earnings volatility," *Journal of Economic Behavior & Organization*, 158: 128-146.

Klinowski, D. (2018). "Gender differences in giving in the dictator game: The role of reluctant altruism," *Journal of the Economic Science Association*, 4.2: 110-122.

Chaudhry, S., and Klinowski, D. (2016). "Enhancing autonomy to motivate effort: An experiment on the delegation of contract choice," *Research in Experimental Economics*, vol. 19, 141-157. Emerald Group Publishing.

#### **Conference and invited talks**

**2023:** BITSS Annual Meeting (UC Berkeley); METRICS International Forum (Stanford); Undergraduate Economics Honors Seminar (University of Pittsburgh); Center for Philosophy of Science (University of Pittsburgh); Stanford Institute for Theoretical Economics, Gender (Stanford University).

**2022:** Discrimination and Diversity Conference (University of East Anglia); ESA World Conference (MIT Sloan); Bay Area Behavioral and Experimental Economics Workshop (UC Santa Cruz); University of Pittsburgh Katz Business School; Experimental and Behavioral Economics Workshop (University of Pittsburgh).

**2021:** ESA Job Market Seminar Series; Purdue University (Colin Sullivan's experimental economics course); Stanford Institute for Theoretical Economics Conference, Experimental Economics; 6th Maastricht Behavioral Economic Policy Symposium; Bay Area Behavioral and Experimental Economics Workshop; University of Pittsburgh, Behavioral and Experimental Economics Workshop.

**2020:** Universidad de Talca (Economics); Universidad Adolfo Ibáñez (Business School).

**2019:** Universidad Alberto Hurtado (Economics); Universidad Adolfo Ibáñez (School of Government); Universidad Diego Portales (Economics).

**2018:** Universidad de Chile (Economics); Universidad de Santiago de Chile (Economics); Universidad del Rosario de Colombia (Economics); ICFES (Ministry of Education of Colombia).

**2017:** International Meeting on Experimental and Behavioral Social Sciences, Universitat de Barcelona; 5th Antigua Experimental Economics Conference, Guatemala; Pontificia Universidad Católica de Chile (Sociology); Universidad de Chile (Center for Advanced Research in Education CIAE); Universidad de Chile (Industrial Engineering).

**2016:** Conference in Honor of Kwabena Gyimah-Brempong, University of South Florida; Santiago CESS; University of Southern California (Sol Price School of

Public Policy); Universidad de Los Andes Colombia (Economics); Missouri State University (Economics); Pontificia Universidad Católica de Chile (Economics).

**2015:** ESA North American Meeting; Science of Philanthropy Initiative, University of Chicago; Stanford Institute for Theoretical Economics Conference, Experimental Economics; Whitebox Advisors Graduate Student Conference, Yale University.

**2014:** Science of Philanthropy Initiative, University of Chicago; Society for the Advancement of Behavioral Economics; NYU CESS Experimental Political Science Conference (poster).

**Personal**

Birth place: Caracas, Venezuela

Citizenship: Venezuela

*Last updated: January 2024*