

## David Klinowski

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### Education

- 2016 Ph.D. Economics, *University of Pittsburgh*
- 2010 M.A. Economics, *University of South Florida*
- 2008 Visiting M.A. students, *University of Zurich*
- 2008 B.A. Physics, B.A. Economics, *University of South Florida*

### Awards and grants

- 2014 Social Sciences Doctoral Dissertation Fellowship, *University of Pittsburgh*  
First Prize Science of Philanthropy Initiative Partnership Challenge (\$5,000), *University of Chicago*
- 2013 Graduate Small Project Help (\$750), *Carnegie Mellon University*  
Science of Philanthropy Initiative Ph.D. Dissertation Grant (\$9,340), *University of Chicago*
- 2012 Graduate Summer Fellowship (\$3,000), *University of Pittsburgh*

### Published and forthcoming papers

- “Selection into self-improvement and competition pay: Gender, stereotypes, and earnings volatility.” *Forthcoming, Journal of Economic Behavior and Organization.*
- “Gender differences in giving in the Dictator Game: The role of reluctant altruism.” *Forthcoming, Journal of the Economic Science Association.*
- “Enhancing autonomy to motivate effort: An experiment on the delegation of contract choice” (with Shereen Chaudhry). *Experiments in Organizational Economics*, 2016, Vol. 19: 141-157. Emerald Group Publishing.

### Working papers

- “The impact of penalties for wrong answers on the gender gap in test scores” (with Katherine B. Coffman). *Submitted.*
- “Impaired awareness in Huntington disease: Medical evidence in relation to the optimal expectations model” (with Jane S. Paulsen).
- “Reluctant donors and their reactions to social information.”
- “The completion effect in charitable crowdfunding” (with Nichole Argo and Tamar Krishnamurti).

### Teaching

#### *Undergraduate*

- Introduction to experimental economics, *Universidad de Santiago de Chile*, 2<sup>nd</sup> semester 2018
- Principles of game theory, *University of Pittsburgh*, Summer 2014, 2015

#### *Master's and Ph.D.*

- Experimental methods in the social sciences, *Universidad del Desarrollo*, 1<sup>st</sup> semester 2017, 2018
- Experimental methods in the social sciences, *Universidad de Santiago de Chile*, 2<sup>nd</sup> semester 2017

### *Shorter courses and training*

Experimental methods with applications to education, ICFES (Ministry of Education of Colombia), Nov 2018 (scheduled)  
Laboratory experiments, Python and oTree, and reproducible research, *CESS Santiago Winter School*, July 2017, 2018  
Experimental methods, *Ministry of Education of Chile*, October 2016

### **Presentations**

#### *Invited talks*

**2018 (and scheduled):** Universidad de Chile (Economics), Universidad de Santiago de Chile (Economics), Universidad del Rosario de Colombia (Economics), ICFES (Ministry of Education of Colombia).

**2017:** Pontificia Universidad Católica de Chile (Sociology), Universidad de Chile (Center for Advanced Research in Educacion CIAE), Universidad de Chile (Industrial Engineering).

**2016:** Santiago Centre for Experimental Social Sciences (University of Oxford and Universidad de Santiago de Chile), University of Southern California (Sol Price School of Public Policy), Universidad de Los Andes Colombia (Economics), Missouri State University (Economics), Pontificia Universidad Católica de Chile (Economics).

#### *Conference participation*

**2017:** International Meeting on Experimental and Behavioral Social Sciences (Universitat de Barcelona, Barcelona, Spain), 5<sup>th</sup> Antigua Experimental Economics Conference (Antigua, Guatemala).

**2016:** Conference in Honor of Prof. Kwabena Gyimah-Brempong (University of South Florida).

**2015:** Economic Science Association North American Meeting (Dallas, Texas), Science of Philanthropy Initiative (University of Chicago), SITE Experimental Economics (Stanford University), Whitebox Advisors Graduate Student Conference (Yale University).

**2014:** Science of Philanthropy Initiative (University of Chicago), Lindau Nobel Laureate Meeting in Economics (Lindau, Germany), Society for the Advancement of Behavioral Economics (Reno, Nevada), Rady Spring School in Behavioral Economics (University of California San Diego), NYU CESS Experimental Political Science Conference (New York University).

**2013:** Science of Philanthropy Initiative (attendee, University of Chicago).

**2012:** EconCon (attendee, Princeton University).

### **Conference organization**

Sixth International Meeting on Behavioral and Experimental Social Sciences (IMEBESS), *Utrecht University (Utrecht, The Netherlands)*, May 2019 (co-organizer).

Fifth International Meeting on Behavioral and Experimental Social Sciences (IMEBESS), *European University Institute (Florence, Italy)*, May 2018 (co-organizer).

BITSS Transparency and Reproducibility Pre-Conference Training at IMEBESS 2017, *Universitat de Barcelona (Barcelona, Spain)*, May 2017.

### **Refereeing**

Economic Journal, FONDECYT, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, National Science Foundation (NSF).